



INDEPENDENT
SECTOR

ANNUAL REPORT

2016 / 2017

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About Independent Sector

Our Vision and Purpose

We envision a world of engaged individuals, robust institutions, and vibrant communities working together to improve lives and the natural world, and strengthen democratic societies. To help create this future, we lead and catalyze the charitable community, partnering with government, business, and individuals to advance the common good.

Beliefs

Collective Solutions – We find better solutions to complex problems when diverse groups, committed to the common good, come together in networks of responsibility.

Opportunity, Respect, and Inclusiveness – Societies thrive when all people have equal opportunity to succeed, are treated with respect, and can fully participate in the life of the community.

The Power of the Charitable Community – By taking bold risks, encouraging creativity, fostering collaboration, and inspiring optimism, the sector is a vital, leading force in improving lives and the natural world, and strengthening democratic societies.

Responsible, Transparent Institutions – Democratic societies rely on transparent, ethical, and accountable institutions and people.

Message from Our Chair and President

For Independent Sector, the charitable community, and our nation, 2016 was a year of unprecedented change and transition.

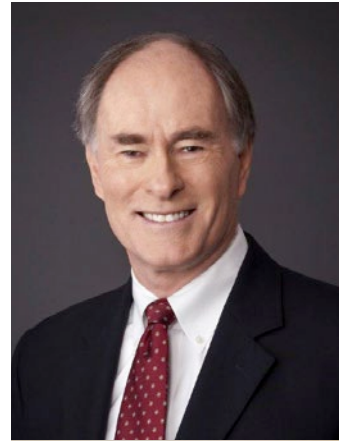
For Independent Sector, we welcomed new leadership and refocused our strategies. For the charitable community and country, we managed massive shifts due to domestic and global political change, including the election of a new president.

Despite a tumultuous year, we are proud of what we accomplished. IS members, staff, leaders, and allies came together in 2016 to continue advancing the common good on behalf of all Americans. We kicked off the year by persuading the Internal Revenue Service to withdraw harmful new rules on charitable gift substantiation. We welcomed a new leader in July and refocused our efforts on a more proactive posture as a policy leader and community builder. We held record-breaking digital learning events to inform the community about proposed changes to the U.S. Department of Labor overtime rules.

One of the highlights in 2016 was the release of new polling data on American voters' perception of the charitable community and the subsequent engagement between IS and the 2016 presidential campaigns. The report helped solidify what IS has always believed: that the American people trust and value the charitable community. It also confirmed that Americans support expanded incentives for charitable giving and increased collaboration between government and the sector.

After the debut of this critical work, we were honored to welcome nearly 1,000 leaders from nonprofits, foundations, and corporations advancing the common good to our annual conference in Washington, DC. Among many highlights, we held a community town hall at the conference to share some thoughts about the "moment in time" we faced as a nation. Then — in breakout sessions and online forums — hundreds of sector leaders wrestled to define the unique role we could play in repairing a divided America. The exercise helped the organization and every participant in thinking deeply about our role in our country's progress, and helped shape our work moving forward.

As we continue serving our members and the charitable community in 2017, we aim to build community to lift our sector's voice, story, and agenda. It is just the beginning of all we can accomplish. Thank you for your contributions to this organization and our vision to engage individuals, robust institutions, and vibrant communities to advance the common good.



A handwritten signature in black ink, appearing to read "Neil Nicoll".

Neil Nicoll
Chair

A handwritten signature in black ink, appearing to read "Daniel J. Cardinali".

Daniel J. Cardinali
President and CEO

2016 Board of Directors

The following Board Members commenced their term of service on October 28, 2015.

Chair

Neil Nicoll

President Emeritus
YMCA of the USA

Vice Chair

Steven J. McCormick

Co-Founder
Earth Genome Project

Treasurer

Jim Gibbons

President and CEO
Goodwill Industries
International

Secretary

Sandra L. Vargas

President and CEO
The Minneapolis Foundation

At Large Executive Committee

Member

Jeffrey L. Bradach

Co-Founder and Managing
Partner
The Bridgespan Group

Barbara R. Arnwine

President/Founder
Transformative Justice
Coalition

Robert W. Briggs

President
Northeast Ohio Council on
Higher Education

Kyle Caldwell

Executive Director
Dorothy A. Johnson Center for
Philanthropy
Grand Valley State University

Kathy Calvin

President & CEO
United Nations Foundation

Sonya Campion

President
Campion Advocacy Fund

Dan Cardinali*

President
Communities In Schools

Antony Chiang

President
Empire Health Foundation

Julie L. Floch**

Partner
EisnerAmper, LLP

Ron Kagan

Executive Director and CEO
Detroit Zoological Society

Larry Kramer

President
The William and Flora Hewlett
Foundation

Robert L. Lynch

President and CEO
Americans for the Arts

Terry Mazany

President and CEO
The Chicago Community Trust

Timothy J. McClimon

President
American Express Foundation

Bernard J. Milano

President and Trustee
KPMG Foundation

Paul Schmitz

CEO
Leading Inside Out

Henry Timms

Executive Director
92nd Street Y

Darren Walker

President
Ford Foundation

* Resigned in March 2016

** Passed away in September 2016

2016 Committee Chairs

2016 Conference Host Committee

Risa Lavizzo-Mourey
President and CEO
The Robert Wood Johnson Foundation

2016 Conference Program Committee

Robert Lynch
President and CEO
Americans for the Arts

Audit Committee

Julie L. Floch
Partner-in-Charge of Not-for-Profit Services
EisnerAmper LLP

Executive Committee

Neil Nicoll
President Emeritus
YMCA of the USA

Fund Development Committee

Sonya Campion
Trustee
Campion Foundation

John W. Gardner Leadership Award Committee

Kathy Calvin
President and CEO
United Nations Foundation

Networks and Member Engagement Committee

Kyle Caldwell
Executive Director
Dorothy A. Johnson Center for Philanthropy
Grand Valley State University

C-Suite Advisory Committee

Richard Parnell
Chief Operating Officer
United Nations Foundation

NGen Advisory Group

Amber Cruz Mohring
Strategy Officer for Convening
Lumina Foundation for Education

American Express NGen Leadership Award Selection Committee

Paul Schmitz
CEO
Leading Inside Out

American Express NGen Fellows Selection Committee

Paul Schmitz
CEO
Leading Inside Out

Programs and Practice Committee

Jeffrey L. Bradach
Co-Founder and Managing Partner
The Bridgespan Group

Public Policy Committee

Sandra Vargas
President and CEO
Minneapolis Community Foundation

2016 Highlights



January

- Following 2015 campaign led by IS, IRS withdraws proposed changes to gift substantiation rules.

February

- IS launches the Overhead and Indirect Costs Working Group and a year-long series of conversations to share learnings on a topic of critical importance to sector organizations.

May

- IS hosts two digital learning events with more than 6,000 participants on the Department of Labor's rule that revises regulations governing overtime compensation related to the Fair Labor Standards Act.



June

- IS participates in Charitable Giving Coalition Hill Day where approximately 50 sector policy professionals advocated on behalf of sector during private meetings with key lawmakers in both the House and Senate.

\$23.56

per hour

Estimated Value of Volunteer Time for 2015

April

- IS releases annual Value of Volunteer Time
- IS launches new digital NGen Leadership Toolkit to educate next generation leaders on key skillsets, including advocacy and policy, cross-sector collaboration, DEI, and career management.
- IS Board and incoming CEO affirm core organizational strategy and articulate three core roles for the organization: community builder; policy leader; sector enabler.



July

- Dan Cardinali joins Independent Sector as President and CEO.
- IS announces Diana Nambatya Nsubuga and Bryan Stevenson as the recipients of the American Express NGen Leadership Award and the John W. Gardner Leadership Award, respectively.



October

- IS publishes eight case studies, "Model Partnerships for Impact," showcasing healthy grantee-funder relationships, following up on issue of "power dynamics" raised during 2015 Threads conversations (October-November).



August

- Victor Reinoso joins Independent Sector as Chief Operating Officer.

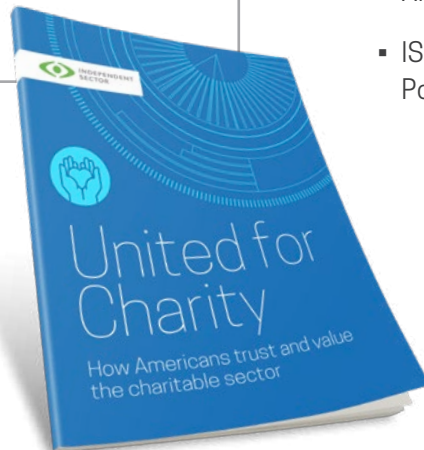


November

- IS holds 2016 Conference, New Frontiers, Nov. 16-18 in Washington, DC.
- IS Announces the 2016-2017 cohort of the American Express NGen Fellows.
- IS holds a Hill Day in conjunction with the Public Policy Action Institute on November 15-16.

September

- IS releases "United for Charity," a report on American voters' perceptions of the charitable sector.



December

- IS synthesizes input from sector leaders at the 2016 conference and prepares letters to the new administration and incoming congressional leaders.
- IS undergoes an organizational restructure to support a new organizational strategy.

Financials

Independent Sector and Subsidiary

Consolidated Statement of Financial Position

December 31, 2016

(With Comparative Totals for 2015)

	2016	2015
Assets		
Cash	\$ 1,256,807	\$ 2,789,209
Investments	8,412,909	9,378,309
Accounts and other receivables	88,805	98,187
Grants receivable and promises to give	847,204	1,852,395
Prepaid expenses and other assets	149,964	77,867
Deferred rent receivable	147,847	166,808
Deferred lease incentives	458,484	441,984
Leasing commission costs, net	223,934	79,079
Property and equipment, net	28,192,686	28,853,070
Total assets	\$ 39,778,640	\$ 43,736,908
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$ 1,063,708	\$ 698,840
Deferred revenue	5,850	6,720
Deferred rent liability	51,127	31,068
Notes payable	11,873,107	12,442,403
Deposits held in escrow	152,524	176,830
Total liabilities	13,146,316	13,355,861
Net assets:		
Unrestricted:		
Undesignated	18,780,615	21,546,958
Board designated	6,612,008	6,358,065
	25,392,623	27,905,023
Temporarily restricted	1,239,701	2,476,024
Total net assets	26,632,324	30,381,047
Total liabilities and net assets	\$ 39,778,640	\$ 43,736,908

For the full audited financial statement, visit independentsector.org/resource/2016-audited-financial-statement.

Financials (continued)

Independent Sector and Subsidiary

Consolidated Statement of Activities Year Ended December 31, 2016 (With Comparative Totals for 2015)

	2016			2015 Total
	Unrestricted	Temporarily Restricted	Total	
Revenue and support:				
Grants and contributions	\$ 2,575,962	\$ 488,200	\$ 3,064,162	\$ 6,318,579
Membership contributions	2,062,310	-	2,062,310	2,029,981
Rental income	1,673,886	-	1,673,886	1,734,024
Conference fees	809,568	-	809,568	767,394
Investment return designated for current operations	210,000	-	210,000	200,000
In-kind contributions	204,630	-	204,630	72,075
Publication sales and other	20,019	-	20,019	120,335
Net assets released from restrictions:				
Satisfaction of program restrictions	681,190	(681,190)	-	-
Satisfaction of time restrictions	1,043,333	(1,043,333)	-	-
Total revenue and support	9,280,898	(1,236,323)	8,044,575	11,242,388
Expenses:				
Program services:				
Public policy and community engagement	2,369,266	-	2,369,266	2,243,849
National conference	1,634,007	-	1,634,007	1,833,746
Programs and practice	1,197,282	-	1,197,282	944,818
Communications and marketing	1,108,959	-	1,108,959	798,905
Planning and learning	712,310	-	712,310	570,989
Networks and member engagement	612,060	-	612,060	815,130
Total program services	7,633,884	-	7,633,884	7,207,437
Supporting services:				
Fundraising	1,076,841	-	1,076,841	931,528
General and administrative	1,523,094	-	1,523,094	765,850
Strategic visioning	367,357	-	367,357	620,335
Membership development	100,322	-	100,322	95,598
Total supporting services	3,067,614	-	3,067,614	2,413,311
Building services:				
Tenant operations	909,672	-	909,672	919,637
Building operations	448,048	-	448,048	452,956
Total building services	1,357,720	-	1,357,720	1,372,593
Total expenses	12,059,218	-	12,059,218	10,993,341
Change in net assets from operations	(2,778,320)	(1,236,323)	(4,014,643)	249,047
Investment return (short) in excess of amounts for current operations	265,920	-	265,920	(191,817)
Change in net assets	(2,512,400)	(1,236,323)	(3,748,723)	57,230
Net assets:				
Beginning	27,905,023	2,476,024	30,381,047	30,323,817
Ending	\$ 25,392,623	\$ 1,239,701	\$ 26,632,324	\$ 30,381,047

Our Contributors

2016 Conference Supporters

AARP Foundation
Achieve
Altria Group, Inc., Corporate Giving Group
American Express Foundation
Americans for the Arts
Arent Fox LLP
Association of American Medical Colleges
Bank of America Charitable Foundation
Bush Foundation
Charles Stewart Mott Foundation
Democracy Fund
Edna McConnell Clark Foundation
Eugene and Agnes E. Meyer Foundation
Global Impact
GlobalGiving Foundation
JP Morgan Chase and Company
Peter G. Peterson Foundation
Russell Reynolds Associates, Inc.
The Annie E. Casey Foundation
The California Endowment
The Cleveland Foundation
The Morris and Gwendolyn Cafritz Foundation
The Robert Wood Johnson Foundation
The Sheridan Group
The Walton Family Foundation
Truth Initiative
United Way Worldwide
W.K. Kellogg Foundation
Washington Council Ernst & Young
William Randolph Hearst Foundations

2016 General Support Funders

Bill & Melinda Gates Foundation
Charles Stewart Mott Foundation
Empire Health Foundation
The Ford Foundation
Lumina Foundation
Surdna Foundation, Inc.
The David and Lucile Packard Foundation
The John D. and Catherine T. MacArthur Foundation
The Kresge Foundation
The Wallace Foundation
The William and Flora Hewlett Foundation
W.K. Kellogg Foundation

Our Contributors (continued)

2016 Project Funders

American Express Foundation
Andrew W. Mellon Foundation
Anschutz Family Foundation
Barr Foundation
Boettcher Foundation
Burton D. Morgan Foundation
El Pomar Foundation
John S. and James L. Knight Foundation
Newman's Own Foundation
Pikes Peak Community Foundation
Saint Luke's Foundation of Cleveland, Ohio
The California Endowment
The Cleveland Foundation
The Colorado Health Foundation
The David and Lucile Packard Foundation
The Wallace Foundation
Toledo Community Foundation
United Nations Foundation
W.K. Kellogg Foundation

Matching Organization Contributors

American Express Foundation
The Frances L. and Edwin L. Cummings Memorial Fund
The Ford Foundation
The Kresge Foundation

2016 Individual Contributors

Robert Balthaser
Jeffrey Bradach
Amanda Broun
Kyle Caldwell
Kathy Calvin
Sonya Champion
Daniel Cardinali
Julie Floch
Jim Gibbons
Candy Hill
Nadine Jalandoni
Ron Kagan
Larry Kramer
Robert Lynch
Danielle Maxwell
Terry Mazany
Timothy McClimon
Steven McCormick
Bernard Milano
Carolyn Mollen
Jeffrey Moore
Neil Nicoll
Geoffrey Plague
Lorie Slutsky
Kelvin Taketa
Henry Timms
Sandra Vargas
Darren Walker
Claire Wellington

Our Members

As of December 31, 2016

2020 Mom	Arabella Advisors	CAIR-Minnesota
501(c) Services	Arcus Foundation	Calgary Chamber of Voluntary Organizations
92Y	Asian Americans Advancing Justice	California Association of Nonprofits
AARP Foundation	Association for Healthcare Philanthropy	California HealthCare Foundation
Accenture Federal	Association for Research on Nonprofit Organizations & Voluntary Action	Camp Fire*
ACCESS	Association of Advanced Rabbinical & Talmudic Schools	Campaigns 4 Change
Accountability Lab	Association of American Medical Colleges	Campion Foundation
AchieveMission	Association of Art Museum Directors	Cancer Care, Inc.
Action for Healthy Kids	Association of Children's Museums	Carnegie Corporation of New York*
Adult Literacy League	Association of Direct Response Fundraising Counsel	Casey Family Programs
Advancing The Seed, Inc.	Atlas Corps	Catalyst Miami
African Immigration Services	Avatar Charitable Services	Catchafire
After-School All-Stars	Axelson Center for Nonprofit Management, North Park University	Catholic Charities Fort Worth
Allegany Franciscan Ministries, Inc.	Bank of America Charitable Foundation*	Catholic Charities USA*
Alliance for Nonprofit Management*	Barr Foundation	Catholic Volunteers in Florida
Alliance for Strong Families and Communities	Bayer Center for Nonprofit Management, Robert Morris University	Cedarmere Foundation
ALSAC, Inc./St. Jude's Research Hospital	BBB Wise Giving Alliance	Center for Creative Leadership
Alvarez & Marsal	Benefits Data Trust	Center for Nonprofit Excellence
American Alliance of Museums*	Benevolent	Center for Social Impact, University of Michigan
American Cancer Society*	Benevon	Center For Social Innovation, Graduate School of Social Work at Boston College
American Council of the Blind	Bill & Melinda Gates Foundation	Center for Strategic Philanthropy & Civic Engagement
American Express Foundation	Blackbaud, Inc.	Center on Community Philanthropy
American Friends Service Committee	BMe Community	Clinton School of Public Service, University of Arkansas
American Heart Association*	BoardSource	CFED
American Indian College Fund	Bob Allen Memorial Fund	Charity Navigator
American Indian Science and Engineering Society	Boy Scouts of America	Charles F. Kettering Foundation*
American Red Cross*	Boys & Girls Clubs of America	Charles Stewart Mott Foundation*
Americans For Community Development	Bridge Street Development Corporation	Chicago Run
Americans for Indian Opportunity	Bronx Community College Foundation	Child Rescue Coalition, Inc.
Americans for the Arts*	Building Educated Leaders for Life	Church Communities Foundation, Inc.
America's Charities	Burnam Gray LLC	Cities of Service
America's Promise Alliance	Bush Foundation	City Connect Detroit
AmfAR, The Foundation for AIDS Research		City Year, Inc.
Aplastic Anemia & MDS International Foundation		

Our Members (continued)

Coca-Cola Foundation, Inc.	Dorothy A. Johnson Center for Philanthropy, Grand Valley State University	Florida Association of Nonprofit Organizations
College Advising Corps	Dunathan Consulting, LLC	Florida Center for Fiscal and Economic Policy
College Futures Foundation	DuPont	Florida New Majority
Colorado Nonprofit Association	Dyson Foundation	Florida Philanthropic Network
Common Cause	Earth Genome	Florida Policy Institute
Common Good Vermont	Easterseals	Florida Symphony Youth Orchestra
Communities First Inc.	Echoing Green	Flourish Talent Management Solutions, LLC
Communities Foundation of Texas	Edna McConnell Clark Foundation	Forefront
Communities In Schools	Educopia Institute	Fort Lauderdale Historical Society
Communities In Schools of Pennsylvania	EisnerAmper LLP	Forum of Regional Associations of Grantmakers
Community Action Partnership	El Pomar Foundation	Foundation for a Healthy St. Petersburg
Community Counselling Service Co., LLC	El Sol, Jupiter's Neighborhood Resource Center	Foundation for New Education Initiatives
Community Foundation for Southeast Michigan	Elevate	Foundation for the Carolinas
Community Partners	Emerging Leaders in Science & Society	Foundation for the Mid South
Community Resource Center	Emerging Practitioners in Philanthropy	Foundation Relations at Indiana University Foundation
Community Wealth Partners	Emily Davis Consulting	FSG Inc.
ConnectFamilies	Empire Health Foundation	Fund Good Jobs
Connecticut Council for Philanthropy	Enable Community Foundation	Funders Together to End Homelessness
Connections To Success	Encore.org	FUSE Corps
Cook Inlet Tribal Council, Inc.	Endeavor Miami	Gateway Center for Giving
Copilevitz & Canter LLC	Engine for Good, LLC	Gazelles Social Initiatives
Council of Michigan Foundations	Eugene and Agnes E. Meyer Foundation	Georgia Center for Nonprofits
Council of New Jersey Grantmakers	Evelyn & Walter Haas, Jr. Fund	Girl Scouts of the USA*
Council on Foundations*	Everyday Democracy	Girls Incorporated
CSR Communications	Ewing Marion Kauffman Foundation	Girls On The Run International
Cuyahoga Arts & Culture	Exponent Philanthropy	GivingWorks Inc.
Cystic Fibrosis Foundation	F. B. Heron Foundation	Global Impact
Dance/USA	Fair Chance	GlobalGiving Foundation
Dancers Rising	Family League of Baltimore	GOOD+ Foundation
Danosky & Associates	Family Reunion	Goodwill Industries International, Inc.
Davidoff Mission-Driven Business Strategy	Fannie E. Rippel Foundation	Goodwill Industries of San Francisco, San Mateo, & Marin Counties
Deloitte LLP	Farmworkers Self-Help, Inc.	Goodwill Industries of South Florida
Detroit Zoological Society	Feeding America	Gordon and Betty Moore Foundation
Detroiters Working for Environmental Justice	Fidelity Foundation	Grant Professionals Association
Disaster Accountability Project	First Nations Development Institute	
Doris Duke Charitable Foundation	Florida Abolitionist, Inc.	

Our Members (continued)

Grantmakers for Effective Organizations	International Center For Not-For-Profit Law	Mariners Inn
Grantmakers In Health	International Primate Protection League	Maryland Nonprofits
Grants Managers Network, Inc.	Internet Society	Massachusetts Nonprofit Network
Greater Twin Cities United Way	James Mueller & Associates	Max M. & Marjorie S. Fisher Foundation
Green Card Voices	Jefferson Center	MCCJ
GuideStar USA, Inc.	JFCS of Southwest Florida	McGregor Fund
H2Growth Strategies LLC	Jobs for America's Graduates	MetLife Foundation*
HandKind Company	John S. and James L. Knight Foundation	Michigan Nonprofit Association
Harbor Compliance	KaBOOM! Inc.	Mid-Continent Oceanographic Institute
Harold K.L. Castle Foundation	Kansas Health Foundation	Mind&Melody, Inc.
Harry Singer Foundation	Kellogg School of Management, Northwestern University	Minnesota Council of Nonprofits
Hawaii Alliance of Nonprofit Organizations	Kidney Cancer Association	Morgan, Lewis & Bockius LLP
Hawaii Community Foundation*	Kids' Food Basket	Morino Institute
Health Foundation for Western & Central New York	KIDS/Fashion Delivers	Ms. Foundation for Women
HERO	KPMG Foundation	NAMM Foundation
Higher Achievement	La Oportunidad	NASBA Center for the Public Trust
Hispanic Advocacy and Community Empowerment through Research (HACER)	La Piana Consulting	National Academy Foundation
Hispanics in Philanthropy	Lakota Children's Enrichment, Inc.	National Association of Councils on Developmental Disabilities
Honey Shine Inc.	Land Trust Alliance	National Association of Free & Charitable Clinics
Hudson-Webber Foundation	Larned A. Waterman Iowa Nonprofit Resource Center, University of Iowa	National Audubon Society*
Human Trafficking Awareness Partnerships, Inc.	Leadership 18	National CASA
Humanity First, USA	Leadership Education for Asian Pacifics	National Catholic Development Conference, Inc.*
IBM, Corporate Citizenship & Corporate Affairs*	League of American Orchestras	National Center for Family Philanthropy
Idaho Nonprofit Center	League of Women Voters of the United States	National Center on Philanthropy and the Law, New York University School of Law
Imagine Canada	Learning for Action	National Committee for Responsive Philanthropy
In Our Backyard Inc.	Lilly Endowment, Inc.*	National Conference on Citizenship
Inclusion Ventures	LIVESTRONG	National Council of La Raza*
Indiana Association of United Ways	Living Cities, Inc.	National Diaper Bank Network, Inc.
Indiana Philanthropy Alliance	Lloyd A. Fry Foundation	National Endowment for Financial Education
Indiana University Lilly Family School of Philanthropy	Lobbyists 4 Good	National Geographic Society
InsideNGO	Lumina Foundation	National Health Council*
Institute for Policy and Governance, Virginia Tech University	Lutheran Services in America, Inc.*	National Human Services Assembly*
InterAction	Madison Area Arts Council	National Indian Child Welfare Association
	March of Dimes Foundation*	National Latina Institute for Reproductive Health
	Marguerite Casey Foundation	
	Marin Community Foundation	

Our Members (continued)

National Multiple Sclerosis Society	Otto Bremer Trust	Say Yes to Education
National Organizations for Youth Safety	Partnership for Nonprofit Excellence	School of Professional Studies, Columbia University
National Philanthropic Trust	Pat Read Consulting	Seattle Foundation
National Public Radio	Pathfinder Federal Services, LLC	Seniors on a Mission, Inc.
National Urban Fellows, Inc.*	PayPal Inc.	Sentinels of Freedom Scholarship Foundation
Native American Rights Fund	PBS Foundation	Share Our Strength
Native Americans in Philanthropy	Peacemaker Resources	Silicon Valley Community Foundation
Native Ways Federation	PeaceTech Lab	Silicon Valley Education Foundation
Native Youth Leadership Alliance	People's Liberty	Skoll Foundation
NCCJ of the Piedmont Triad	Performing Arts Alliance*	Skoll Global Threats Fund
Neimand Collaborative	Peter G. Peterson Foundation	South Carolina Association of Nonprofit Organizations
NEO Law Group	Philanthropy for Active Civic Engagement	South Florida Center for Percussive Arts
New Hampshire Center for Nonprofits	Philanthropy Network Greater Philadelphia	South Florida Voices for Working Families
Newman's Own Foundation	Philanthropy New York	Southeastern Council of Foundations
Nonprofit Association of Oregon	Philanthropy Ohio	Southern Africa Legal Services Foundation
Nonprofit Association of Westchester	Philanthropy WV	Southern California Grantmakers
Nonprofit Center of Northeast Florida	Philip's Education Partners	Special Olympics Florida, Inc.
Nonprofit Coordinating Committee of New York	Points of Light / HandsOn Network	Spectrum Nonprofit Services, LLC
Nonprofit Leadership Alliance	Presidio Institute	Sphinx Organization
Nonprofit Leadership Center of Tampa Bay	Program on Philanthropy and Social Innovation (PSI) - The Aspen Institute	Stanford Alumni Consulting Team, Graduate School of Business
Nonprofit Management Center of the Permian Basin	ProInspire	Stanford Center on Philanthropy and Civil Society
Nonprofit Management Center, George Mason University	Project ASCEND	Sterling Martin Associates
North Dakota Women's Network	Public Agenda	Story Distillery
Northern California Grantmakers	Public Allies, Inc.	Strategy Arts
Northern Trust, Foundation & Institutional Advisory	Public Health Management Services Corporation	Sunlight Foundation
Northwest Area Foundation*	Public Interest Registry	Surdna Foundation, Inc.
Northwest Venture Philanthropy	Raikes Foundation	T. Rowe Price Foundation
NY Funders Alliance	Rockefeller Brothers Fund	Tampa Bay Healthcare Collaborative
Ohio Association of Nonprofit Organizations	Rockefeller Foundation	Target Foundation
Oklahoma Center for Nonprofits	Ropes & Gray LLP	Tax Revolution Institute Inc.
OneStar Foundation	Running Strong for American Indian Youth	TCC Group
Open Doors Academy	S.D. Bechtel, Jr. Foundation	TechSoup
Open Society Foundations	Saint Wall Street, LLC	The Able Trust
Operation: Move for School	Salish Kootenai College Foundation	The Andrew W. Mellon Foundation
	Sall Family Foundation	

Our Members (continued)

The Annenberg Foundation	The Kresge Foundation	Trust for America's Health
The Annie E. Casey Foundation	The Laboratory Theater of Florida	Truth Initiative
The Arc of the United States	The Leighty Foundation	U.S. Trust Corporation
The Association of Junior Leagues International, Inc.*	The Literacy Cooperative	U.S.-Japan Council
The Bridgespan Group	The Mary Elizabeth & Gordon B. Mannweiler Foundation, Inc.	Union Institute & University
The California Endowment	The Milligan Foundation	United Charitable
The California Wellness Foundation	The Minneapolis Foundation	United Nations Foundation
The Campus Kitchens Project	The Mustard Seed of Central Florida	United Negro College Fund*
The Case Foundation	The National Council on Aging	United States Fund for UNICEF*
The Center for Effective Philanthropy	The Nature Conservancy*	United Way of Brevard County, Inc.
The Chicago Community Trust	The New York Community Trust*	United Way Worldwide*
The Children's Movement of Florida	The Nonprofit Council	Urban Institute Center on Nonprofits and Philanthropy
The Children's Trust	The Nord Family Foundation	VisionServe Alliance
The Cleveland Foundation*	The Pablove Foundation	Voice for Adoption
The Clinton Foundation	The Parkinson Council	VolunteerMatch
The Colorado Health Foundation	The Pew Charitable Trusts	Volunteers of America*
The Columbus Foundation	The Philadelphia Foundation	W.K. Kellogg Foundation
The Communications Network, Inc.	The Ralph C. Wilson Jr. Foundation	Walmart Foundation
The Community Foundation for Greater Atlanta	The Ralph M. Parsons Foundation	Washington Nonprofits
The Corps Network	The Riordan Programs at UCLA Anderson School of Management	Weill Institute of Music - Carnegie Hall
The David and Lucile Packard Foundation	The Robert Wood Johnson Foundation	Western Wellness Foundation, Inc.
The Dibble Institute	The Salvation Army National Headquarters*	William Davidson Foundation
The Fetzer Institute, Inc.	The Score Foundation	William Penn Foundation
The Foraker Group	The Sierra Club Foundation	William Randolph Hearst Foundations
The Forbes Funds	The Spencer Foundation	Women's Policy, Inc.
The Ford Foundation	The Union North America	Wounded Warrior Project Inc.
The George Gund Foundation*	The Viscardi Center	Xerox Foundation*
The Harwood Institute	The Wallace Foundation	YMCA of Greater Charlotte
The Heinz Endowments	The Wellness Council for South Carolina	YMCA of Greater New York
The Henry Ford	The William and Flora Hewlett Foundation	YMCA of Metropolitan Dallas
The Japan Association of Charitable Organizations	TIAA Institute*	YMCA of the USA*
The John D. and Catherine T. MacArthur Foundation	Timecounts	YMCA Retirement Fund
The Johnson Foundation, Inc.	Transformative Justice Coalition	Young Invincibles
The Joyce Foundation	Transition Leadership International	Young Nonprofit Professionals Network
The Kerr Foundation, Inc.	True Impact	

* Charter Members

Our Staff

As of July 2017

Allison Grayson

Director, Policy Development and Analysis

Andrew Gossett

Director, Foundation Relations

Barry Goodinson

Vice President, Development

Brenna Stroup

Associate, Programs and Operations

Carolyn Mollen

Chief Financial Officer

Christian Clansky

Director, Marketing and Digital Strategy

Dan Cardinali

President and CEO

Danielle T. Maxwell

Director, Talent and Administration

Debra Rainey

Manager, Grants Development

Elyse Harrington

Director, Data Management and Analysis

Gina Catedrilla Strickland

Director, Executive Office

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