



PUTTING OUR COLLECTIVE SHOULDER TO THE
wheel of change



INDEPENDENT
SECTOR

ANNUAL REPORT 2020



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about

INDEPENDENT SECTOR

Independent Sector is the only national membership organization that brings together a diverse community of changemakers at nonprofits, foundations, and corporate giving programs working to strengthen civil society and ensure all people in the United States thrive. As the vital meeting ground, we advance our mission by fostering a sense of belonging, catalyzing action, and providing policy leadership across the full breadth of the charitable sector.

Our organizational strategies are results-centered and racial equity-focused. We believe that all charitable nonprofits and foundations in this country should be healthy and equitable to ensure that all people in the United States thrive, with targeted focus on Native, Black, Latinx, Asian, and other communities of color.

Our Focus



UNDERSTAND AND ACCELERATE THE IMPACT

of the nonprofit sector



BUILD COMMUNITY by creating an environment that flourishes and fosters the creation of powerful, meaningful, and lasting relationships



ADVOCATE FOR PUBLIC POLICIES that strengthen civil society

message

FROM OUR CHAIR AND PRESIDENT

In 2020, COVID-19 profoundly impacted every aspect of our lives, both personally and professionally, robbing us of well over a half-million family members, friends, and community members; causing massive financial disruption, work closures, and job loss; and forever changing our perspective on what we hold dear and consider truly important. The year also forced us to search our souls, as individuals and as a country, no longer able to turn a blind eye to the timeline of history that began more than 400 years ago, with tentacles of racial inequality and injustice that reach into every aspect of American life to this day. And all of this happened with the 2020 elections looming – among the most consequential elections for our sector and the nation in our lifetime – and an ongoing and ever-pressing environmental climate crisis.

The past year *almost* brought us to our knees – but it did not. Instead, it revealed an inner strength and determination as a people to begin the process of truly living the meaning of our nation’s creed. As the only national membership organization that represents a diverse community of changemakers of all sizes and kinds. The trials of 2020 led Independent Sector to reevaluate our mission, rethink our focus, and redouble our efforts to **understand and accelerate the impact** of the nonprofit sector, **build community** as we work collaboratively with changemakers to lean into the magnitude of ambition and consequence that this extraordinary, historical time demands, and **advocate for public policies** to achieve the systems change needed to ensure all people thrive.

In March 2020, the pandemic triggered an immediate need to provide our members with information and resources as they struggled to maintain their operations, support their staffs, and continue to meet the needs of communities, also suffering the devastating impact of COVID-19. To do this, we established an online library of

curated COVID-19 resources focused on five key areas: communications, community impact, human resources, organizational sustainability, and public policy. We provided information on how to apply for federal nonprofit relief funds, teaming up with Washington Council Ernst & Young, a DC-based lobbying firm with deep expertise in the nonprofit sector, and Sheppard Mullin, a national full-service law firm with a dedicated nonprofit team, to develop an extensive online resource to navigate the CARES Act. We also armed members with information to help them use their voice to shape new COVID-19 relief legislation. Policymakers responded, making nonprofits eligible for key tax credits and billions in forgivable loans. IS then deployed resources, programming, and AI-technology to help nonprofits navigate these new programs, helping save 4.1 million nonprofit jobs.

With an eye toward **accelerating impact**, we collaborated with members and partners to create, curate, and disseminate knowledge to help organizations respond to challenges and opportunities, increase their effectiveness, and fulfill their missions. While COVID-19 challenged us to do this more rapidly, especially during the spring and summer of 2020, we also were able to focus on major bodies of work to help organizations manage their “new normal.” These included the first annual report on the *Health of the U.S. Nonprofit Sector*, released in October, intended to serve not only as a data source, but also a critical engagement vehicle by which we can be in sustained conversation with our sector, and ultimately, policymakers about how to best improve the health of the charitable sector. Plans are underway with the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) to survey and convene sector leaders in conversations about the development of health benchmarks to be used as a health “baseline” against four pillars of health: financial resources, human capital, governance and leadership, and public policies and advocacy.

Limitations posed by COVID-19 forced us to be more creative about our **community-building efforts**, and more innovative about staying connected to our community. In January 2020, planning was well underway to hold the 2020 Upswell Summit in Pittsburgh. By the end of March, coronavirus had forced us to make a complete pivot, as we decided for safety reasons to hold our October 2020 Upswell Summit virtually – joined by more than 2,000 changemakers in all mission areas – and focused solely on COVID-19 recovery and antiracism. To ensure ongoing engagement with our members and the sector throughout 2020, we planned and held six virtual Upswell Pop-Ups leading up to the Summit – attended by nearly 3,000 changemakers – also focused on challenges associated with coronavirus and racial inequality. And, we held an additional special Pop-Up following the 2020 elections to analyze election results, recalibrate our minds and spirits, and investigate the opportunities and challenges before us as a sector.

On the **public policy front**, as COVID-19 continued to impact our organizational operations, through a collaborative effort, Independent Sector helped coordinate policy, advocacy, and communications efforts on behalf of our members and the sector. More than 177,000 changemakers used our CARES Act digital hub to find out how to access government relief funds, and more than 78,000 actions were taken in our Policy Action Center, exerting consistent pressure on Congress to provide support for the sector and our communities.

We leaned harder into our desire to take on a proactive, shaping role in the public policy space, creating the Nonprofit Infrastructure Investment Advocacy Group (NIIAG) in July 2020 to determine infrastructure investments needed to build a better future after COVID-19, and ensure systems were positioned

to center on the needs of Black, Native, and other communities of color in the United States. We played a critical leadership role, along with other coalition members, to successfully advocate for the SBA to open up their relief programs to enable nonprofits to take advantage of billions of dollars in federal financial support. As a result, more than 180,000 nonprofits were able to access the Paycheck Protection Program (PPP), effectively saving 4.1 million nonprofit jobs.

IS Founder John W. Gardner said, “History never looks like history when you are living through it. It always looks confusing and messy, and it always feels uncomfortable.” While certainly true, it’s safe to say it’s also an understatement, given all we endured last year. But it’s also been said that the past is prologue, opening up new opportunities for our country to acknowledge where we have fallen short, and to do better, be better.

We sincerely thank the members, funders, partners, and community members across the country who joined us in putting their collective shoulder to the wheel of change and toward a new era of a measurably healthier and more just nation where all people can thrive.



Jeffrey L. Bradach
Chair



Daniel J. Cardinali
President and CEO

2020 *highlights*

March 2020

Independent Sector launched a series of online webinars and resources with a virtual town hall to discuss the sector's response to COVID-19 and the community's shared path forward through the life-altering pandemic.

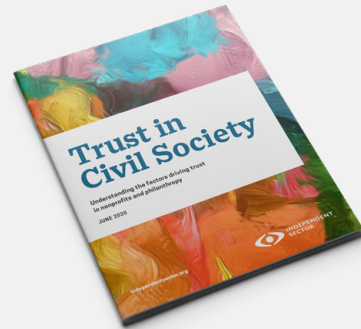


June 2020

Announced the 2020 cohort of our American Express NGen Fellows program, designed to deepen their individual capabilities, expand their collective knowledge, and grow their professional networks. For the first time, the Fellows program format was fully virtual.

Submitted written testimony ahead of the Joint Economic Committee hearing on "Supporting Charitable Giving during the COVID-19 Crisis" in favor of expanding the universal charitable deduction.

Published *Trust in Civil Society*, which included new findings from the largest national survey of the American public on trust of nonprofit and philanthropic organizations.



April 2020

Curated, and made available sectorwide, a library of dynamic resources in the areas of communications, community impact, human resources, organizational sustainability, and public policy to provide nonprofit organizations with the information needed to continue advancing their missions during the pandemic.

Made the decision to move all Upswell programming virtual and launched Upswell Pop-Ups to bring the community together in smaller gatherings throughout the year. With seven Upswell Pop-Ups and the Summit in 2020, we engaged more than 5,700 changemakers from across the country around two major themes: COVID-19 recovery and antiracism.



01.19 — 02.19 — 03.19 — 04.19 — 05.19 — 06.19



October 2020

Released first annual *Health of the U.S. Nonprofit Sector* report as data and critical engagement vehicle to promote sustained conversation with our sector and policymakers about how best to improve the health of charitable nonprofits.

Virtually gathered more than 2,000 for the 2020 Upswell Summit, to examine systems of racial injustice, consider the sweeping damage caused by the pandemic — and then collectively propose solutions that result in a better future where every person in America can thrive.

Announced Terence Lester, founder and executive director of Love Beyond Walls, as recipient of the 2020 American Express NGen Leadership Award.



Worked with partner Sheppard Mullin to provide nonprofit organizations reliable and timely information, and low-cost, direct counsel to answer questions about the Executive Order on Combatting Race and Sex Stereotyping issued by the Trump Administration, which put future government contracts and grants at risk for organizations that provided DEI training for staff and centered racial equity in their missions.

November 2020

Held a special Upswell Pop-Up for changemakers following the 2020 elections to analyze election results, recalibrate our minds and spirits, and investigate the opportunities and challenges before us as a sector.



December 2020

Initiated ongoing conversations with the Biden-Harris Transition Team to share recommendations on how the sector should best be represented in a new administration, the key civic infrastructure policies and investments that need priority attention, and where the sector needs the most help as result of the pandemic.



July 2020

Independent Sector and KABOOM! formed the **Nonprofit Infrastructure Investment Advocacy Group (NIAG)** – a diverse coalition that has grown to about 50 organizations focused on identifying and advocating for the essential federal investments needed to rebuild the nation in the wake of the COVID-19 pandemic, economic crisis, and racial injustice reckoning of 2020.

With the Do Good Institute, Independent Sector announced the latest Value of a Volunteer Hour in 2020 was \$27.20 – up 7% from the previous year.

September 2020



Announced Fatima Goss Graves, president and CEO of the National Women's Law Center, as winner of the 2020 John W. Gardner Leadership Award.

07.19 — 08.19 — 09.19 — 10.19 — 11.19 — 12.19

INDEPENDENT SECTOR *by the numbers*

15,000+

PEOPLE in IS events (including Upswell)

500

IS MEMBER ORGANIZATIONS

5,700

REGISTRANTS for all Upswell events
(up 200% from 2019)

55,030

FOLLOWS on our social media channels

2,000+

REGISTERED for the Upswell Summit
(up 69% over 2019)

784,886

UNIQUE PAGEVIEWS for the
IS and Upswell websites

3,700+

REGISTERED for the Pop-Up series

806,983

SOCIAL MEDIA IMPRESSIONS
in 2020

78%

OF SPEAKERS were Black, Native, Latinx,
Asian, or other person of color

92%

REPORTED that they received useful
information about anti-racism

85%

REPORTED they felt a sense of community
with other Upswell community members

financials

CONSOLIDATED STATEMENT OF FINANCIAL POSITION December 31, 2020 (With Comparative Totals for 2019)

	2020	2019
Assets		
Cash	\$ 8,710,937	\$ 3,127,379
Investments	10,366,760	9,443,846
Accounts and other receivables	31,928	224,528
Grants receivable and promises to give, net	1,778,961	670,319
Prepaid expenses and other assets	101,500	147,974
Deferred compensation plan assets	134,763	92,586
Deferred rent receivable	215,960	251,820
Deferred lease incentives	130,365	164,431
Leasing commission costs, net	89,254	118,156
Property and equipment, net	24,445,210	25,353,844
Total assets	\$ 46,005,638	\$ 39,594,883
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$ 683,479	\$ 1,307,152
Deferred rent liability	3,520	2,966
Refundable advance	841,995	-
Deferred compensation plan liability	134,763	92,586
Notes payable	8,845,174	10,088,867
Deposits held in escrow	91,234	133,348
Total liabilities	10,600,165	11,624,919
Net assets:		
Without donor restrictions:		
Undesignated	23,950,105	18,621,260
Board designated	8,346,107	7,722,558
	32,296,212	26,343,818
With donor restrictions	3,109,261	1,626,146
Total net assets	35,405,473	27,969,964
Total liabilities and net assets	\$ 46,005,638	\$ 39,594,883

CONSOLIDATED STATEMENT OF ACTIVITIES Year Ended December 31, 2020 (With Comparative Totals for 2019)

	2020			2019
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Revenue and support				
Grants and contributions	\$ 10,040,612	\$ 3,451,965	\$ 13,492,577	\$ 6,012,230
Membership contributions	1,598,430	—	1,598,430	1,656,663
Rental income	1,125,792	—	1,125,792	1,209,782
Conference fees	90,136	—	90,136	519,384
Investment return designated for current operations	316,000	—	316,000	293,000
Publication sales and other	81,014	—	81,014	84,660
Net assets released from restrictions:				
Satisfaction of program restrictions	533,226	(533,226)	—	—
Satisfaction of time restrictions	1,435,624	(1,435,624)	—	—
Total revenue and support	15,220,834	(1,483,115)	16,703,949	9,775,719
Expenses				
Program services:				
Public policy and community engagement	1,784,854	—	1,784,854	1,622,403
Planning and learning	108,518	—	108,518	190,161
National conference	1,719,661	—	1,719,661	2,753,185
Programs and practice	755,163	—	755,163	1,191,208
Communications and marketing	1,339,599	—	1,339,599	1,048,068
Networks and member engagement	125,969	—	125,969	160,373
Total program services	5,833,764	—	5,833,764	6,965,398
Supporting services:				
Fundraising	805,673	—	805,673	749,374
Membership development	82,549	—	82,549	99,575
General and administrative	1,637,802	—	1,637,802	1,387,376
Strategic visioning	153,244	—	153,244	173,292
Total supporting services	2,679,268	—	2,679,268	2,409,617
Building services:				
Tenant operations	917,763	—	917,763	1,030,649
Building operations	452,033	—	452,033	507,633
Total building services	1,369,796	—	1,369,796	1,538,282
Total expenses	9,882,828	—	9,882,828	10,913,297
Change in net assets before investment (loss) return	5,338,006	1,483,115	6,821,121	(1,137,578)
Investment (loss) return in excess of amounts for current operations	614,388	—	614,388	1,070,724
Change in net assets	5,952,394	1,483,115	7,435,509	(66,854)
Net assets				
Beginning	26,343,818	1,626,146	27,969,964	28,036,818
Ending	\$ 32,296,212	\$ 3,109,261	\$ 35,405,473	\$ 27,969,964

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The John D. and Catherine T. MacArthur Foundation
National Philanthropic Trust
The Robert Wood Johnson Foundation
Skoll Foundation
Surdna Foundation, Inc.
The Wallace Foundation
Walmart.org
W.K. Kellogg Foundation
The William and Flora Hewlett Foundation

UPSWELL 2020 SUPPORTERS

AB Charities
American Express Foundation
Blackbaud, Inc.
Blue Shield of California Foundation
Casey Family Programs
Chronicle of Philanthropy
The Heinz Endowments
Hillman Foundation
LINK Strategic Partners
NAAM Foundation
Peter G. Peterson Foundation
The Pittsburgh Foundation
Richard King Mellon Foundation
Springboard Partners
Walmart.org

2020 PROJECT SUPPORTERS

American Express Foundation
The Annie E. Casey Foundation
The Generosity Commission

INDIVIDUAL SUPPORTERS

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Sonya Campion
Katie Cattell
Jim Clark
Jim Gibbons
Sarah Kastelic
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Michael McAfee
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Jennifer Ford Reedy
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2020 INDEPENDENT SECTOR

members

2020 Mom
501(c) Services
826 National Inc
A Place Called Home
AARP Foundation
Academy for Urban School Leadership
Accenture
ACCESS
AchieveMission
ADRFCA Council
Air Force Association
Alfred P. Moore
All Star Code Inc
AllHere Education
Alliance for Strong Families and Communities
ALSAC, Inc./St. Jude's Research Hospital
Alzheimer's Association
Amazon CSR
American Alliance of Museums
American Cancer Society
American Council of the Blind
American Express Foundation
American Heart Association
American Indian College Fund
American Indian Science and Engineering Society
American Museum of Ceramic Art
American Red Cross
Americans for Indian Opportunity
Americans for the Arts
America's Promise Alliance
America's Vet Dogs
Ashoka
Asian and Pacific Islander American Scholarship Fund
Association for Healthcare Philanthropy
Association for Research on Nonprofit Organizations & Voluntary Action
Association of Advanced Rabbinical & Talmudic Schools
Association of American Medical Colleges
Association of Art Museum Directors
Association of Children's Museums
Association of Corporate Citizenship Professionals
AT&T Foundation
Bank of America
Bank of America Charitable Foundation
Barr Foundation
Bay Area Video Coalition Inc
BBB Wise Giving Alliance
BellXcel
Better Youth Inc
Big Brothers Big Sisters of America
Big Thought
Bill & Melinda Gates Foundation
Billings Leadership Foundation: Friendship House
Black Girls Code
Blackbaud, Inc.
BluePath Service Dogs
BoardSource
Boddle Learning Inc
Boston College School of Social Work
Boys & Girls Clubs of America
Breakthrough Collaborative
Burnam | Gray LLC
Bush Foundation
Businesses United in Investing
California Association of Nonprofits
California Health Care Foundation
Camelback Ventures
Camp Fire
Camp Southern Ground
Campion Foundation
Cancer Care, Inc.
Candid
Canopy Children's Solutions
Capital Partners for Education
Caravanserai Project
CareerVillage.org
CARES - Community Aging & Retirement Services, Inc.
Carnegie Corporation of New York
Casey Family Programs
Catalyst Leadership Foundation
Catholic Charities USA
Cedarmere Foundation
Center City PCS
Center for Creative Leadership
Center for Media Change
Center for Nonprofit Excellence
Center for Transforming Mission Dominican Republic
Center for Transforming Mission Kenya
Center on Community Philanthropy, Clinton School of Public Service, University of Arkansas
Center on Nonprofits, Philanthropy, and Social Enterprise, George Mason University
Champions in Service of San Fernando Valley and Greater LA, Leadership Foundation of Los Angeles
Charity Navigator
Charles and Lynn Schusterman Family Foundation
Charles F. Kettering Foundation
Charles Stewart Mott Foundation
Charleston Leadership Foundation
Children's Aid
Child Trends
Church Communities Foundation, Inc.
City Year, Inc.
Coalición Legal para PR - Legal Coalition for PR
Code Nation
Code the Dream
Cognitive Toybox Inc
Collective Liberty
College Forward
College Futures Foundation
College Possible
Colorado Nonprofit Association
Commit2Dallas
CommonGood Vermont
Communities Foundation of Texas
Communities In Schools
Communities In Schools of Mid America, Inc.
Community Action Partnership
Community Foundation for Southeast Michigan
Community Partners
Community Resource Center
Community Wealth Partners
Conflict Resolution Services, Inc.

Congregación León de Judá, Leadership Foundation of Boston
Congressional Hispanic Caucus Institute
Connect Detroit
COSMA Coalition of State Museum Associations
Council for Advancement and Support of Education
Council of Chief State School Officers
Council of Michigan Foundations
Council on Foundations
Cristo Rey Dallas High School Inc.
Dallas Afterschool
Dallas Leadership Foundation
Dallas Zoological Society
Dance/USA
Deloitte LLP
Des Moines Leadership Foundation: Pillars of Promise
Detroit Zoological Society
Distributive Education Clubs of America
Do Good Institute
Donors Choose
Doris Duke Charitable Foundation
Dorothy A. Johnson Center for Philanthropy, Grand Valley State University
Dyson Foundation
Edna McConnell Clark Foundation
El Pomar Foundation
Elevate
Emily Davis Consulting
Empire Health Foundation
Encore.org
Eugene and Agnes E. Meyer Foundation
Ewing Marion Kauffman Foundation
Fair Chance
Family Gateway
Family Reunion
FFWD
First Coast Leadership Foundation: First Coast Christian Outreach
First Nations Development Institute
First Peoples Fund
Florida Association of Nonprofit Organizations
Florida Cultural Alliance
Florida Nonprofit Alliance
Florida Philanthropic Network
Fordham University
Forefront
Foundation for a Healthy St. Petersburg
Foundation for the Mid South
Friends of the Children
FUSE Corps
Games for Change
General Assembly Space Inc
Genesys Works
George W Bush Foundation
Ghetto Film School
Girl Scouts of the USA
Girls Incorporated
Girls on the Run NYC
Girls Who Code
Global Press
Good Plus Foundation, Inc.
Goodwill Industries International, Inc.
Goodwill Industries of South Florida
Grand Rapids Center for Community Transformation
Grant Professionals Association
Grantmakers Council of Rhode Island
GreenLight Fund
Greenstone Mosaic, LLC
Guide Dog Foundation for the Blind, Inc.
Guitars Over Guns Organization
Haiti Leadership Foundation
HandKind Company
Harold K.L. Castle Foundation
Harry Singer Foundation
Hawaii Alliance of Nonprofit Organizations
Hispanics in Philanthropy
Houston Endowment, Inc.
Hudson-Webber Foundation
Human Rights for Kids
Humanity First, USA
Hyde Park Art Center
iCouldBe.org
Idaho Nonprofit Center
Illinois PTA
Imagine Canada
Impact City
Independent Sector
Indian Ministries, Leadership Foundations for First Nations People
Indiana University Lilly Family School of Philanthropy
INROADS, Inc.
Inspiring Minds
Inspiring Service
Institute for Economic Empowerment of Women
Institute for Nonprofit Practice
Institute for Policy and Governance, Virginia Tech University
InterAction
Interim Executive Solutions
International Primate Protection League
JA Worldwide
Jackson Leadership Foundation
Jobs for America's Graduates
John S. and James L. Knight Foundation
Juma Ventures
Junior Achievement of Georgia, Inc.
Junior Achievement USA
JustFund
Justice Journey Alliance, Leadership Foundation of Chicago
Juvenile Diabetes Research Foundation International
KaBOOM! Inc.
Kellogg School of Management, Northwestern University
Knoxville Leadership Foundation
KPMG Foundation
La Piana Consulting
LA Promise Fund
Lane Leadership Foundation
Larned A. Waterman Iowa Nonprofit Resource Center, University of Iowa
Latham and Watkins LLP
Leadership 18
Leadership Education for Asian Pacifics
Leadership Foundations
League of American Orchestras
League of Women Voters of the United States
Learn Fresh Education Co
Lewiston Leadership Foundation: The Root Cellar
Lexington Leadership Foundation
Lilly Endowment, Inc.
Lincoln Center for the Performing Arts
Literacy Lab
Lloyd A. Fry Foundation
Love Beyond Walls
LULAC Institute, Inc.
Lumina Foundation
Lutheran Services in America, Inc.
Lyda Hill Foundation
Maine Philanthropy Center
ManifestWorks
March of Dimes Foundation
Marguerite Casey Foundation
Marin Community Foundation
Maryland Nonprofits
Max M. & Marjorie S. Fisher Foundation
McCormick Group
McGregor Fund
Memphis Leadership Foundation
MENTOR
Metro Atlanta Leadership Foundation
Miami Valley Leadership Foundation
Michigan Nonprofit Association
Military Child Education Coalition
MindRight Inc

Minneapolis Leadership Foundation
 Urban Ventures
 Minnesota Council of Nonprofits
 Mississippi Alliance of Nonprofits and
 Philanthropy
 Momentum Nonprofit Partners
 Morgan, Lewis & Bockius LLP
 Morino Institute
 Mouse Inc.
 Ms. Foundation for Women
 NAMM Foundation
 NASBA Center for the Public Trust
 National Academy Foundation
 National Association of Free &
 Charitable Clinics
 National Audubon Society
 National Center for Family Philanthropy
 National Center on Philanthropy and the
 Law, New York University School of Law
 National Committee for Responsive
 Philanthropy
 National Conference on Citizenship
 National Geographic Society
 National Health Council
 National Indian Child Welfare Association
 National Multiple Sclerosis Society
 National Philanthropic Trust
 National Urban League
 Native American Rights Fund
 Native Americans in Philanthropy
 Native Ways Federation
 NEO Law Group
 Network for Teaching Entrepreneurship
 New Profit Inc.
 Next Chapter Ministries, Leadership
 Foundation of Rochester
 Nonprofit Association of Oregon
 Nonprofit Association of Westchester
 Nonprofit Center of Northeast Florida
 Nonprofit Leadership Alliance
 North Texas Food Bank
 Northern California Grantmakers
 Northern Trust, Foundation & Institutional
 Advisory
 Northwest Area Foundation
 NPower
 Nurses for Sexual and Reproductive Health
 NY Funders Alliance
 Ohio Association of Nonprofit Organizations
 One by One Leadership Foundation
 OneStar Foundation
 Open Society Foundations
 Otto Bremer Trust
 Out Teach
 Parkview Legacy Foundation

Paul Quinn College
 PayPal Inc.
 PBS Foundation
 Per Scholas, Inc.
 Performing Arts Alliance
 Perlman & Perlman
 Peter G. Peterson Foundation
 Philadelphia Bar Foundation
 Philadelphia Leadership Foundation
 Philanthropy for Active Civic Engagement
 Philanthropy Southwest
 Philanthropy WV
 Pittsburgh Leadership Foundation
 Playworks Education Energized
 Plenty
 PolicyLink
 Portland Leadership Foundation
 Program on Philanthropy and Social
 Innovation (PSI) - The Aspen Institute
 ProInspire
 Project GRAD Houston
 Prosperity Now
 Proyecto Pastoral
 Raheem
 Raikes Foundation
 Rainwater Foundation
 Reality Changers
 Reel Stories Teen Filmmaking Inc
 Regents of the University of California
 Reinvigorating the Conversation:
 Volunteerism, Service-Learning and
 Community Engagement
 Religions for Peace USA
 Research-Aid Networks
 Roadtrip Nation LTD
 Rockefeller Brothers Fund
 Rockefeller Foundation
 RSVP Volunteers in Service
 Running Strong for American Indian Youth
 Salem Leadership Foundation
 Salish Kootenai College Foundation
 Sall Family Foundation
 Savannah Leadership Foundation
 School of Professional Studies,
 Columbia University
 Scratch Foundation
 Seattle Foundation
 SER Jobs for Progress National, Inc.
 SETDA
 Share Our Strength
 Sidekick Education Inc
 Skillman Foundation
 Skoll Foundation
 Society for Nonprofits
 South Texas College

Southeastern Council of Foundations
 Southern California Grantmakers
 Southern Poverty Law Center
 Spectrum Nonprofit Services, LLC
 Sphinx Organization
 Springboard Partners
 Stanford Center on Philanthropy and
 Civil Society
 State Fair of Texas
 Stockton Leadership Foundation
 Strategic Community Partners
 Strategy Arts
 Summer Search
 Surdna Foundation, Inc.
 TalkingPoints
 TCC Group
 Teach for America
 Team WeThrive Inc
 Telecom Pioneers
 Texas A&M Foundation
 The Andrew W. Mellon Foundation
 The Annie E. Casey Foundation
 The Association of Junior Leagues
 International, Inc.
 The Boone Family Foundation
 The Bridgespan Group
 The California Endowment
 The California Wellness Foundation
 The Center for Community Transformation,
 Leadership Foundation of Fresno
 The Center for Effective Philanthropy
 The Chicago Community Trust
 The Cleveland Foundation
 The Colorado Health Foundation
 The Columbus Foundation
 The Communications Network, Inc.
 The Community Foundation for
 Greater Atlanta
 The David and Lucile Packard Foundation
 The Dibble Institute
 The Fetzer Institute, Inc.
 The Ford Foundation
 The George Gund Foundation
 The Greater Sum Foundation
 The Harwood Institute
 The Heinz Endowments
 The Henry Ford
 The Japan Association of
 Charitable Organizations
 The John D. and Catherine T.
 MacArthur Foundation
 The Joyce Foundation
 The Kerr Foundation, Inc.
 The Kresge Foundation
 The Libra Foundation

The Nature Conservancy	Tribal Adaptive	Urban Teacher Center
The New York Community Trust	Trust for America's Health	Veritas Institute For Entrepreneurial Leadership
The Nonprofit Council	Truth Initiative	Veterans in Media and Entertainment
The Oasis Institute	Tshwane Leadership Foundation	VisionServe Alliance
The Pew Charitable Trusts	U. S. Soccer Foundation	Voice for Adoption
The Philadelphia Foundation	U.S. Dream Academy	VolunteerMatch
The Policy Academies	U.S.-Japan Council	Volunteers of America
The Ralph C. Wilson Jr. Foundation	uAspire	W.K. Kellogg Foundation
The Robert Wood Johnson Foundation	UNCF	Walmart
The Salvation Army National Headquarters	UnidosUS	Washington Nonprofits
The San Francisco Foundation	United Nations Foundation	Weill Institute of Music - Carnegie Hall
The Sierra Club Foundation	United Philanthropy Forum	Weird Enough Productions
The Spencer Foundation	United States Fund for UNICEF	Welcome Project
The St. Bernard Project	United Way of Anchorage	West Virginia Leadership Foundation: New Vision
The Viscardi Center	United Way of Genesee County	William Randolph Hearst Foundations
The Wallace Foundation	United Way of Greater Chattanooga	Wilmington Area Leadership Foundation
The Walton Family Foundation	United Way of Greenville County	YMCA of Greater New York
The William and Flora Hewlett Foundation	United Way of Texas	YMCA of Metropolitan Dallas
The Y In Central Maryland	United Way of the Piedmont	YMCA of the USA
Thrivent Foundation	United Way Worldwide	YMCA Retirement Fund
TIAA Institute	University of Oklahoma Foundation Inc	Young Invincibles
Timecounts	University of Texas Foundation Inc	Young Storytellers Foundation
Tipping Point Community	Up With Community	Yuvalok Leadership Foundation
Together SC	Upbring	YWCA Greater Pittsburgh
Towers of Hope, Leadership Foundation of Bloemfontein	Upwardly Global	YWCA National Capital Area
Transform Scott County, Leadership Foundation of Georgetown	Urban Alliance	YWCA of the USA
Transition Leadership International	Urban Arts Partnership	
	Urban Institute Center on Nonprofits and Philanthropy	

2020 INDEPENDENT SECTOR *staff*

As of June 2021

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Kristina Gawrgy

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Jeffrey Moore

Chief Strategy Officer

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Katie Cattell

Director, Foundation Relations

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